Feed the Future: Innovation Lab for Integrated Pest Management
Host Country Subaward Guidelines

As a part of the Feed the Future Innovation Lab for Integrated Pest Management (IPM IL) at Virginia Tech, the following guidelines are being provided to help ensure fiscal accuracy, accountability, responsibility and soundness.

Establishing International Subaward Agreements

The initiation, establishment, and monitoring of subawards requires special attention. The IPM IL Management Entity (ME) at Virginia Tech is responsible for overall management of these contractual relations. However, to create a smooth process, coordination between four partners (or groups of partners) is required:

- The Lead Institution Program Leader (PL)/Principal Investigator (PI)
- The Subaward institutions (including their principal researchers/collaborators, Office of Sponsored Research, contract specialist, and accountants)
- The Management Entity office at Virginia Tech and
- Virginia Tech’s Office of Sponsored Programs.

The Principal Investigator (PI) is crucial to the efficient establishment, implementation and monitoring of subawards. As the person in closest regular contact with all partners, the Program Leader/Principal Investigator is an active partner in establishing good working relationships between the ME and all subawardees. Clarity in all communications is essential so that all partners attain the same level of understanding and are provided the most current and correct information. The PI is the approver and has responsibility for all program expenditures.

I. Initiating Subaward Relationships

Once the ME informs a PI that his/her research proposal has been accepted the following information must be provided for each subawardee in order to establish a subcontract:

1. The Subrecipient Data Sheet (completed and signed)
2. Certification and Assurances (signed)
3. Points of Contact information (name, title, mailing address, physical address, email, telephone and fax numbers) for each of the following persons at the institution:
   a. Primary researcher
   b. Signatory authority (authority who is legally authorized to sign and obligate the institution)
   c. Financial Contact
   d. Sponsored Programs or Grants representative responsible for managing the account
4. The agreed upon Statements of Work/Scopes of Work according to fiscal period clearly specifying research tasks and expected deliverables.
5. The budget, organized according by line item and fiscal period
6. The budget narrative by fiscal period, describing the types of purchases, services, personnel, or travel, and justifying how budget amounts were derived
7. The cost share budget (if applicable), organized according to fiscal period
8. The latest year-end financial statement or audit report (for all US institutions, IARCs, NGOs) (or the web address where it can be found). If a foreign entity, the recipient must have an annual audit conducted in accordance with the “Guidelines for Financial Audits Contracted by Foreign Recipients” issued by the USAID Inspector General, for any fiscal year in which the recipient expends a combined total of $300,000 or more in all USAID awards, either directly or through another USAID recipient, excluding fixed price contracts and fixed obligation grants. If the $300,000 USAID threshold is reached in a fiscal year please contact the ME for guidance.
9. The latest Negotiated Indirect Cost Rate Agreement and fringe rate agreement (NICRA), or similar document (or the web address where it can be found), where applicable. All US universities should have one and many other international institutions do as well. This document would provide the basis and authority for an institution to charge indirect and/or fringe benefits.
10. Clerical and administrative costs must be fully justified and receive prior approval by disclosing the costs in the budget and justification.

II. Cost Share

If required, international institutions providing a cost share/matching commitment must report to the ME on the provided invoice template which is detailed later in this document.

III. Indirect Costs

Indirect, or Facilities and Administrative (F&A), costs can be claimed by US institutions, IARCs and NGOs, provided they have a Negotiated Indirect Cost Rate Agreement (NICRA) or another form of indirect agreement that USAID accepts in lieu of the NICRA. The Management Entity of IPM IL expects that due to the nature of this research effort the use of the off-campus research rate should apply. All indirect charges should be applied in accordance with the respective rate agreement. In the absence of a negotiated rate agreement, any non-federal entity may elect to charge a de minimis rate of 10% of modified total direct costs (MTDC). No justification, documentation, or analysis of actual costs is required of the entity to use this rate.

If an approved federally negotiated indirect cost rate OR the 10% de minimis is being applied no clerical or administrative costs may be budgeted as direct costs without specific prior written approval of the ME and Virginia Tech Office of Sponsored Programs.

IV. Annual Budget and Modifications

Annual budget requests are expected be submitted along the annual workplan from every subaward lead institution. Specific due dates will be announced by the IPM IL director annually.
All budget category transfers or modifications that consist of 10% or more of a budget line item over the cumulative project budget requires written approval from the IPM ME and Virginia Tech. Such modifications can be processed by contacting the Financial Coordinator Zara Shortt at shorttz@vt.edu.

**Cash Advances, Invoicing, and Reimbursements**

All payments to collaborating institutions are contingent upon satisfactory progress toward achieving the planned Statement/Scope of Work objectives as attested to by the Program Leader, and the following of proper invoicing procedures. To meet these ends, all Host Country invoices will be reviewed by the Program Leader and the Management Entity to ensure that:

- a) expenditures shown follow the statement of work;
- b) expenditures are allocable, allowable and necessary for the project work; and
- c) any expenditures related to chemicals or other materials are in line with existing PERSUAPs.

**I. Cash Advances**

The IPM IL award from USAID operates on a cost-reimbursement agreement basis, which means allowable and reasonable costs incurred by the prime awardee (Virginia Tech) in the performance of the subaward agreement are reimbursed after the expenditure is incurred and is in accordance with the terms of the contract. In the same manner, Virginia Tech subawardees should operate on a cost reimbursable basis. Invoices shall be submitted by the institution, reviewed by both the Program Leader and the Management Entity Financial Coordinator, and then, upon approval, submitted for reimbursement.

However, recipient institutions with cash flow issues may need a working capital advance when they first start a project, due to lack of funds within an institution to help with the “start-up” costs. Under these circumstances a subawardee can be allowed an initial working capital cash advance based on a 30 day estimated disbursement need.

Cash may be provided for what is needed for a normal disbursement cycle (usually 30 days) and thereafter invoices for actual costs are submitted and reimbursed to keep working capital on hand to make necessary project payments. Recipients must submit a 30 day spending plan in order to receive any working capital advance. The suggested form can be found on the IPM IL website at this link [Advance Form](#) or requested from the Financial Coordinator.

Recipients must invoice monthly using this method in order to ensure adequate cash flow and to avoid exchange rate issues because no adjustment in cost is made due to exchange rate fluctuations.

**All cash advances must be invoiced and reconciled prior to closing out any subawardees’ accounts.**
II. Invoices

Invoices from subawardees MUST be submitted on a timely basis. This means that invoices should be submitted **NO LESS FREQUENTLY than once a quarter** and **NO MORE FREQUENTLY than once a month**. (As stated previously invoices are required on a monthly basis if subawardee received a working capital advance.)

Invoicing on a regular basis helps the ME to prepare the appropriate reports to USAID and shows continual spend down of USAID funds. Long periods without invoices could indicate to USAID that funds are not needed as requested in budgets, which could cause USAID to reduce funding in subsequent years. In addition, infrequent or non-existent invoices will prevent allocations in future years from the ME to the subawards. Prolonged non-invoicing may lead to having a subawardee’s intended funding be redirected to another purpose.

Host country invoices are to be submitted on a line-item basis. IPM IL requires that the designated invoice template be used. Invoice templates may be found on the IPM IL website at this link [HC Invoice](#) or requested from the Financial Coordinator. The host country institution invoice is set up as follows:

Four tabbed worksheets:

1. The first tabbed worksheet, the “Detail Entry Form” is where ALL of the data is input. All of this data is carried forward to the “Automatic Invoice Summary” worksheet so that the only inputs on the “Automatic Invoice Summary” worksheet should be signatures and dates. All information entered must be in English.
   a) All of the input boxes on the “Detail Entry Form” are highlighted/filled in pale yellow.
   b) Detailed step-by-step instructions are in bold red, starting at the very top left of the page. Each step should be followed carefully.
   c) Please note that Cumulative Totals from the previous invoice must be input on the right hand side, in the proper line item category.
   d) The Exchange Rate must be input (Item I, cell H10) or the invoice will only show amounts in the host country currency (which will not be paid).
   e) The Indirect Rate (cell L30), is a drop down box. If you click on the down arrow on that cell, you will be given choices or alternatively a rate may be typed in. The rate entered must match the indirect rate in the approved budget.
   f) Receipts should be numbered in consecutive order and input in column F, under “Receipt No”. All receipts submitted must follow the same order as entered. The amount of the receipt (entered in host country currency) is input in column G, under “Amount”, a type of expenditure must be selected from the drop down box in column H, under “Category” and a description, in ENGLISH, is input into column I, “Brief Description”. The different category selections are explained later in this document. The description should provide information concerning what was purchased, the actual receipt number or invoice number, and, if appropriate, the
purpose (for example, why was travel taken, destination, etc.). Descriptions should be brief and can contain abbreviations. If more space is needed, the next line can be used. (200 lines are provided for input of receipts and descriptions.) The actual date of the receipt should be input into Column K, “Date.”

2. The second tabbed worksheet, the “Equip-Int’l Travel Detail” is to be completed when a piece (or pieces) of equipment are purchased with costs of $5,000 or more per piece or international travel has been taken. Any equipment purchases must have been included as a part of the approved Statement/Scope of Work and budget. The International Travel Detail should be used to list the details of any travel taken outside the home country. International travel must be pre-approved by the Management Entity and the destination country must have been submitted as a part of the travel matrix sent to USAID for approval, prior to the start of the workplan year. (Further details on equipment and international travel can be found below.)

3. The third tabbed worksheet, the “Host Country Taxes” is used to record any value added taxes (VAT) or customs duties assessed by host country governments. For any transaction purchasing commodities of $500 or more the total amount of VAT and/or custom duties must be entered. The cumulative amount to date should be recorded in the designated box. This is a USAID reporting requirement.

USAID Standard provisions state that host government taxes are not allowable where the authoritative approval provides the necessary means to the Subrecipient to obtain an exemption or refund of such taxes, and the Subrecipient fails to take reasonable steps to obtain such exemption or refund. Otherwise, taxes are allowable in accordance with the Standard Provision, “Allowable Costs,” and must be reported as required in this provision.

4. The fourth tabbed worksheet, the “Automatic Invoice Summary” will automatically be filled with information from the “Detail Entry Form”. No information should be typed or entered onto this sheet except for signatures and dates to be applied under the invoice table.

Further descriptions of some of the input fields are listed below:

- **Project Name**: Name of project/activity
- **Subgrantee Institution**: Name of institution submitting invoice
- **Subgrantee Address**: Address of institution submitting invoice
- **Invoice Date**: Date invoice was prepared
- **Invoice Number**: Number of invoice. Invoices can use any numbering system, but must proceed consecutively from one to the next.
- **Invoice Period**: The From Date, on the first invoice, should reflect the subaward beginning date; on consecutive invoices it should always be the next day subsequent to the last date of the invoice period on the preceding invoice. For example, let’s say that invoice #1 begins October 1,
2015 and runs through November 15, 2015. Invoice #2 would begin November 16, 2015. There should be no gaps between invoice periods and no overlaps from one invoice to the next.

The following line items are detailed on the invoices:

1. **Salaries and Wages** – includes faculty, graduate assistantships, wages. Any expenses in this category should be based on what was included in the final approved budget and explained in the budget narrative. Note: clerical and administrative salaries must have special prior approval.

2. **Fringe Benefits** – includes fringes on faculty, graduate and wage positions. Any expenses in this category should be based on what was included in the final approved budget and explained in the budget narrative. Must have a fringe rate agreement to bill fringe expenses.

3. **Travel** – divided into International and Domestic. All international travel must be pre-approved and must have a travel approval number (see information later in this document on International Travel). In addition, the trip information must be input into the 2nd sheet of the invoice Excel file (the tab entitled “Invoice Detail”).

4. **Equipment** – if something is purchased and classified as equipment, information concerning this equipment item must be input into the second tabbed worksheet of the invoice Excel file (the tab entitled “Invoice Detail”).

5. **Supplies** – program specific

6. **Contractual Services** – generally used for such items as telephone, fax, mail, courier services, internet service, and printing. This could also be used for other individuals or companies “outside” of the institution employees who are providing a service.

7. **Subcontracts** – if administering subcontracts with other entities. Must have specific prior approval

8. **Tuition** – host country subawardees must provide valid receipt from the university bursar office or the like for reimbursement

9. **Other Direct Costs** – should only be used for those costs that do not fit into any of the other categories of the invoice. These items would have also been budgeted in this category as well.

10. **Total Direct Costs** – sum of all items 1-9 (calculated by the worksheet formulas).

11. **Indirect Costs** - Indirect, or Facilities and Administrative (F&A), costs can be claimed by US institutions, IARCs, and NGOs, provided they have a Negotiated Indirect Cost Rate Agreement (NICRA) or another form of agreement that USAID accepts in lieu of the NICRA. All indirect charges should be applied in accordance with the respective rate agreement. If the 10% de minimis rate is approved it is billed on a MTDC basis – removing equipment and tuition.

12. **Total Expenses** – sum of Total Direct Costs and Indirect Costs

**Cumulative Amount Invoiced** should reflect the sum of the current invoiced amount PLUS the cumulative amount invoiced from the previous invoice. On the first invoice both columns will be
equal. From invoice 2 forward, the cumulative amount from the prior invoice is added to the current invoice.

Submitted By should contain the name of the person who prepared the invoice and the date.

The Authorizing Signature should reflect the signature of the person authorized to sign invoices on behalf of the institution and the date. The person’s title should be entered underneath the signature.

For Host Country subawardees copies of receipts for all of the expenditures claimed on each invoice must be submitted at the time of submission of the draft invoice. This assists in confirmation that the HC subawardees are making proper, allocable, relevant and appropriate charges. Invoices will not be submitted for payment if no receipts have been submitted for review. Audits can be mandated by USAID or Virginia Tech of subrecipient expenditures and having copies of receipts can alleviate burdensome research and can show strong internal controls and compliance measures.

USAID Eligibility Rules for Goods and Services

In accordance with USAID Standard Provision for Non-U.S. Nongovernmental Organizations M6, the following are considered Ineligible and Restricted Commodities and Services by USAID:

1) Ineligible Commodities and Services. The recipient must not, under any circumstances, procure any of the following under this award:
   (i) Military equipment,
   (ii) Surveillance equipment,
   (iii) Commodities and services for support of police or other law enforcement activities,
   (iv) Abortion equipment and services,
   (v) Luxury goods and gambling equipment, or
   (vi) Weather modification equipment.

2) Ineligible Suppliers. Any firms or individuals that do not comply with the requirements in Standard Provision, “Debarment, Suspension and Other Responsibility Matters” and Standard Provision, “Preventing Terrorist Financing” must not be used to provide any commodities or services funded under this award.

3) Restricted Commodities. The recipient must obtain prior written approval of the Agreement Officer (AO) or comply with required procedures under an applicable waiver, as provided by the AO when procuring any of the following commodities:
   (i) Agricultural commodities,
   (ii) Motor vehicles,
   (iii) Pharmaceuticals,
   (iv) Pesticides,
   (v) Used equipment,
(vi) U.S. Government-owned excess property, or
(vii) Fertilizer (purchased outside host country)

**Equipment**

In accordance with 2 CFR §200.33, “equipment” is defined as “**tangible personal property (including information technology systems) having a useful life of more than one year and a per-unit acquisition cost which equals or exceeds the lesser of the capitalization level established by the non-Federal entity for financial statement purposes, or $5,000.**” Program Any equipment purchased which meets the USAID definition or the respective institution’s definition must be recorded as equipment on the invoice and must have been pre-approved by being included in the workplan reviewed and approved by USAID prior to the beginning of the workplan year. Equipment purchases not pre-approved will not be reimbursed.

**Travel**

Travel includes both domestic and international and includes such items as lodging, per diems (meals & incidental expenses), transportation, fuel for vehicles (primarily in host countries), and drivers (primarily employed by host country institutions), and can also include workshop or meeting-related expenses (rental of rooms, preparation of break foods or meals, lodging for participants, etc.). All travel costs must be in accordance with USAID standard provision RAA8 of the Non-US Nongovernmental organizations.

**A. International Travel**

A list of planned INTERNATIONAL trips and destinations must be submitted by the Program Leaders prior to the beginning of each program year. This list should encompass all planned destinations for all subawardees/collaborators on the program. International travel is any travel outside the borders of the scientist’s home country (meaning that travel within a region, such as West Africa, would be considered international if the scientist is from Mali and is planning to go to Senegal or Guinea.) The ME assembles all of the travel information into a “Travel Matrix” and submits it to USAID for review and approval. Justifications may be required by the ME at any time for any travel, either prior to submission to USAID, or after review by USAID.

Prior to the actual departure for a trip (at least 30 days), all collaborators must submit an “International Travel Request” form to the Management Entity. This form (which can be found on the IPM IL website or can be requested from the Management Entity) details the dates, the destination, and the purpose(s) of the trip, along with contact information in country. The ME reviews the information on the form, validates the purpose, and matches the requested destination to the travel matrix to ensure that it was on USAID’s approved matrix and that the number of trips has not been exceeded. If approved, the IPM IL Program Director (or delegated representative) signs the form and assigns an Approval Number. A copy of the signed and numbered form is returned to the traveler. Any invoices submitted by the traveler’s institution which claim any expenses related to this trip, must have the travel detail information completed, along with the
assigned travel approval number. If a trip has NOT been pre-approved in this manner, or is not reported correctly on the invoice, the traveler may be denied reimbursement.

IPM IL is currently in the process of developing an online travel approval system. As soon as the new system is fully functional, updated international travel approval guidelines and instructions will be issued.

B. Fly America

Anyone whose air travel is financed by US government funds, must use United States flag air carriers, whenever possible. In addition to US airlines (such as American, United, Northwest, etc.), US flag air carrier service also includes service provided under a code share agreement with a foreign air carrier in accordance with Title 14, Code of Federal Regulations when the ticket, or documentation for an electronic ticket, identifies the US flag air carrier’s designator code and flight number.

Travelers are required by the “Fly America Act” to use US flag air carrier service for all air travel funded by the US government, unless one of the exceptions are met. The list of exceptions can be found on the website listed below. Foreign air carrier service may NOT be used solely based on a cost difference. All travel where a US airline or code share is not used must be fully documented as to the reasons.

Detailed information on this requirement may be found at the following URL:

C. TraiNet

ADS 252 provides policy directives and required procedures related to visa compliance for foreign nationals who are traveling to the United States for any purpose, including “Invitational Travel” (ADS 522.5.12) and “Participant Training” (ADS 253) and are financed, in whole or in part, directly, or indirectly, by USAID. Please see the IPM IL website for links to these ADS documents. In information sent to Virginia Tech in 2012, USAID made the following distinctions for use of TraiNet:

A “participant” is defined in ADS 252 and 253 as:

“An eligible host country resident or national sponsored by USAID for a learning activity conducted within the U.S., a third country, or in-country for the purpose of furthering USAID development objectives. A learning activity takes place in a setting in which an individual (the Participant) interacts with a knowledgeable professional predominantly for the purpose of acquiring knowledge, skills, or information for the professional or technical enhancement of the individual. Learning activities may be formally structured, such as an academic program or a technical course, or they may be more informal, such as an observational study tour.”
The key words are “learning activity”. If an individual is traveling to the US for the purpose of attending a seminar, workshop or formal training course and they are funded by USAID in whole or in part, they are participants and should travel on a J-1 visa, obtained through the TraiNet process. If they are traveling as part of an invitational study tour, or if they are traveling to participate in a degree or non-degree program at a US university or at a training site, they should travel on a J-1 visa.

On the other hand, if the person is traveling as part of their employment-related duties to undertake the review of a scope of work, to draft a scope of work or other proposal, to review individuals to hire as part of the award, to discuss program budgets or other management issues, they are not participants and should travel on a B visa. The travel of individuals to manage the business part of IPM IL project activities should be undertaken on a B visa.

In addition to participant training in the U.S., ADS 252 and 253 requires In-country and Third country training to be submitted through the TraiNet system. Following any such training activities Program leaders should complete the ME provided training information form and submit to the Director to fulfil this requirement. This form can be found on the IPM IL website or provided by the Financial Coordinator.

IPM Innovation Lab Online Management and Reporting System

Currently, the IPM management entity is working to develop an online management and reporting system for the program. Once online, all subawardees and other IPM collaborators will be required to utilize this system for international travel approvals, trip reports, workplan submissions, and other various reporting items. Guidelines and instructions will be distributed at a later date.

Contact Information

For further questions regarding these guidelines please contact:

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